



## **Health Services Integration Announces a New Director of Revenue Cycle Management for the Air Division**

**SANTA ROSA, CALIFORNIA – November 10th, 2016** – Health Services Integration (“HSI”) a leader in Emergency Medical Services (“EMS”) revenue cycle management (“RCM”) industry, in its pursuit of world class execution, is announcing the return of Joanne Alvarado as HSI’s Director of Revenue Cycle Management for the air division.

Joanne Alvarado is now back at the helm of HSI’s Air Revenue Cycle Management team. Joanne brings with her two decades of experience in collections and accounts receivables management with a dozen of those years specifically in air medical transportation collections with HSI. With expertise in workers’ compensation and commercial insurance claims management, Joanne has a solid track record getting claims paid. During the year while she was away from HSI, Joanne continued to keep her skills sharp as she consulted on air revenue cycle management, billing operations process improvement and resource management.

“I am pleased with Joanne’s return to HSI,” commented Marc Mariani, HSI’s Chief Operating Officer, “Joanne thoroughly understands the complicated air medical transportation reimbursement market and aggressively fights as a patient advocate to get insurances to pay correctly and in a timely manner. She knows how to lead her team to get positive results for our clients.”

When asked about her return to HSI, Joanne shared, “I am at my best when I am hands-on leading a team to maximize collections on behalf of our clients. I thrive on advocating for our clients and their patients as I believe in their emergency medical services missions. Fine tuning processes that maximize efficiency and also enable timely and correct collections is a challenge that motivates me. I am thrilled to be back at HSI managing the air revenue cycle management team.”

### **About Health Services Integration**

HSI is a recognized leader in full-service revenue cycle management (RCM) serving the air and ground EMS transportation markets since 1999 with a focus on transparency, innovation, and excellent customer service. HSI uses cutting edge workflow management software to optimize efficiency designed in connection with Platform Syncordia. In addition to RCM, HSI also provides dispatch and communication services to the air medical transport industry, transfer center services to hospital systems, and FlightLink CAD software as a SaaS solution to the EMS industry as well.

### **About Syncordia Technologies and Healthcare Solutions, Corp.**

We are a technology enhanced revenue cycle management (“RCM”) company focused on underserved niche segments of the healthcare industry. We are focused on using our proprietary software suite as an accelerator for growth. We are building a diversified software and services business by consolidating healthcare billing providers. Our growth strategy is to acquire RCM businesses with and without software and, improve their profitability by increasing revenues and operating efficiencies using our software, and in time, commercializing Platform Syncordia, our cloud-based software offering, to provide customer demanded turn-key solutions from a single provider and to address compelling RCM market opportunities.

Neither the TSX Venture Exchange nor its Regulation Services Provider (as that term is defined in policies of the TSX Venture Exchange) accepts responsibility for the adequacy or accuracy of this release.

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### **Forward Looking Statements**

Certain statements herein may be "forward looking" statements that involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of Syncordia or the industry to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Forward looking statements involve significant risks and uncertainties, should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not such results will be achieved. A number of factors could cause actual results to vary significantly from the results discussed in the forward looking statements. These forward looking statements reflect current assumptions and expectations regarding future events and operating performance and are made as of the date hereof and we assume no obligation, except as required by law, to update any forward looking statements to reflect new events or circumstances.