



Comprehensive EMS Claims Management

## HSI Air: Comprehensive EMS Claims Management

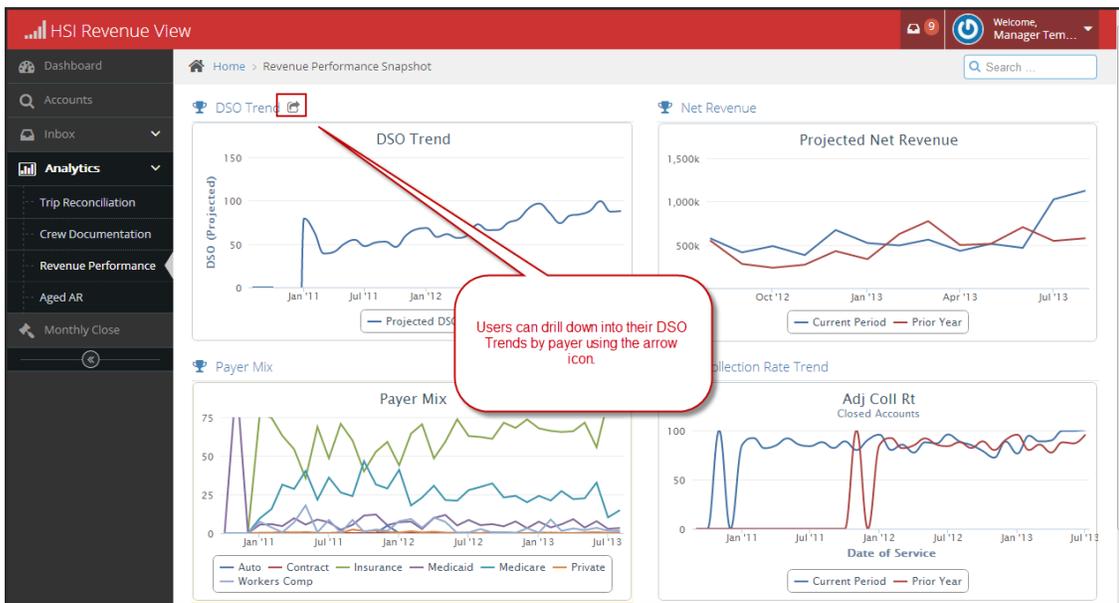
Just as important as what we do, or how we do it, is what we believe. HSI believes in bottom-up process improvement, meaning that it is the people performing the work that can actually contribute the most to improving the process. We believe that innovative technology should complement a company’s core strengths rather than being relied upon as the company’s core strength. We believe that customer relationships should be a partnership with the common goal of continually looking for ways to improve upon the customer experience while supporting the customer’s primary mission. Now on to what we do!

### Service Offering

**Claims Management:** Our friendly, professional staff submit your claims to insurance companies, track payments, and work directly with insurance companies to resolve unpaid claims. In addition, our proprietary data-driven performance platform tracks and analyzes every claim, reimbursement, patient, payer, and recovery action, while simultaneously identifying the most effective steps for each claim and payer type based on proven historical data.

**Software Solutions:** Our proprietary software solutions provides real-time dashboards, claim-level detail, analytics, monthly reporting, document storage, and crew documentation tracking. HSI’s software solutions allow access to real-time data providing confidence-building transparency and critical trend and performance analysis.

**“ HSI has been providing billing and communication services to Tri-State CareFlight since our inception. HSI’s consistent performance has contributed to the continued growth of Tri-State CareFlight’s fleet and has enabled us to continue focusing on our primary mission. – Matt Rielly, Director of Operations, Tri-State CareFlight. ”**



**Advisory Services:** HSI can provide one-time or ongoing assistance with KPI design, business plans, compliance programs, certification, business development, and financial analysis just to name a few areas.





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“Simple Can Be Harder Than Complex: You have to work hard to get your thinking clean to make it simple. But it’s worth it in the end because once you get there, you can move mountains.” –

**Steve Jobs**

### Our Mission

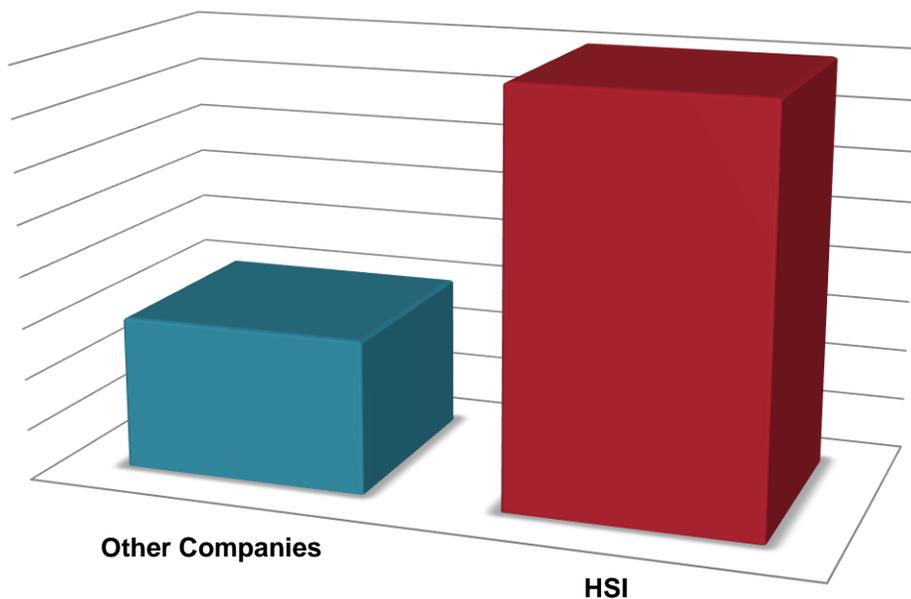
**Our passion is to deliver refreshingly simple solutions that you want to use, not because you have to but because they make your life easier.**

- We’re laser focused. For over 10 years we’ve focused exclusively on creating EMS solutions.
- We’re not fans of bloated anything. We spend a tremendous amount of time with everything we design to make it the most useful to the user in the simplest way possible.
- We developed our own powerful suite of proprietary software and have continuously improved it over the years based on feedback from our clients and billing team.

**“With HSI we have not only survived we have thrived. –**

**John Butora,  
CEO of Hospital  
Wing ”**

### Laser Focus + Refreshingly Simple Solutions = Better Results



## About Health Services Integration (“HSI”)

HSI is a national revenue cycle management (“RCM”) services provider and is a wholly owned subsidiary of Syncordia Technologies and Healthcare Solutions. HSI surpasses competitors’ results by utilizing proprietary data-driven performance platforms, powered by HSI solutions of real-time claims tracking tools, compliance-ensuring measures and time-saving processes, along with a dedicated team with decades of experience.

HSI Air: Combines cutting-edge technology and a dedicated team of experts to help air ambulance companies maximize their revenue. HSI Air is headquartered in Santa Rosa, California.

HSI Ground: Designed specifically for ground ambulance companies, HSI Ground builds on the innovation and results of HSI Air’s success to meet the unique needs and challenges inherent of the ground industry. HSI Ground is headquartered in Pocomoke City, Maryland.

## About Syncordia Technologies and Healthcare Solutions (“Syncordia”)

Syncordia is a technology-enhanced RCM company focused on underserved niche segments of the healthcare industry. We are building a diversified software and services business by consolidating healthcare billing providers. Our growth strategy is to acquire RCM businesses with and without software and, improve their profitability by increasing revenues and operating efficiencies using our software, and in time, commercializing the Syncordia Cloud, our cloud-based software offering, to provide customer-demanded turn-key solutions from a single provider and to address compelling RCM market opportunities.

Call us today for a software demonstration!



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